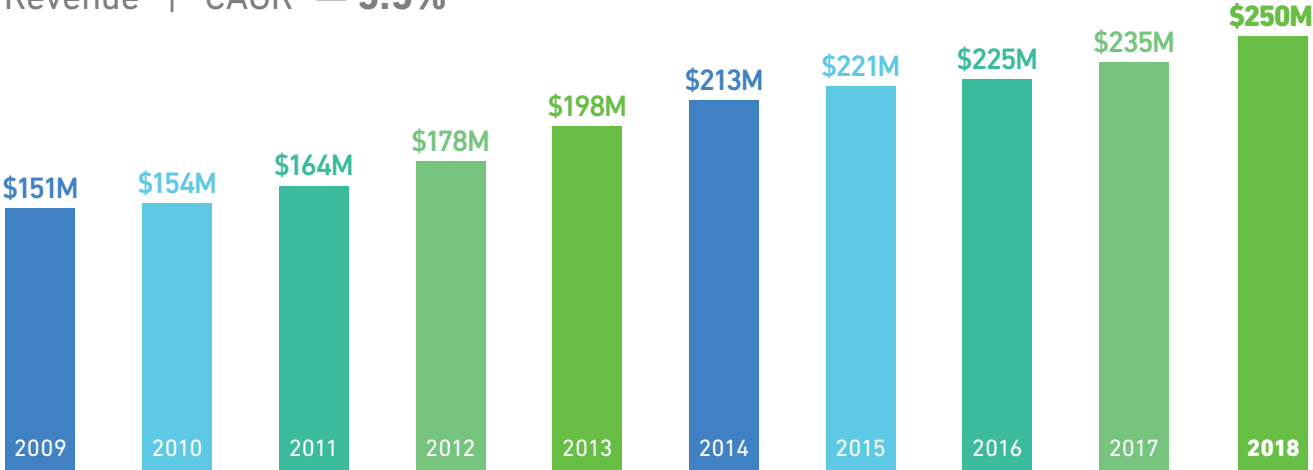
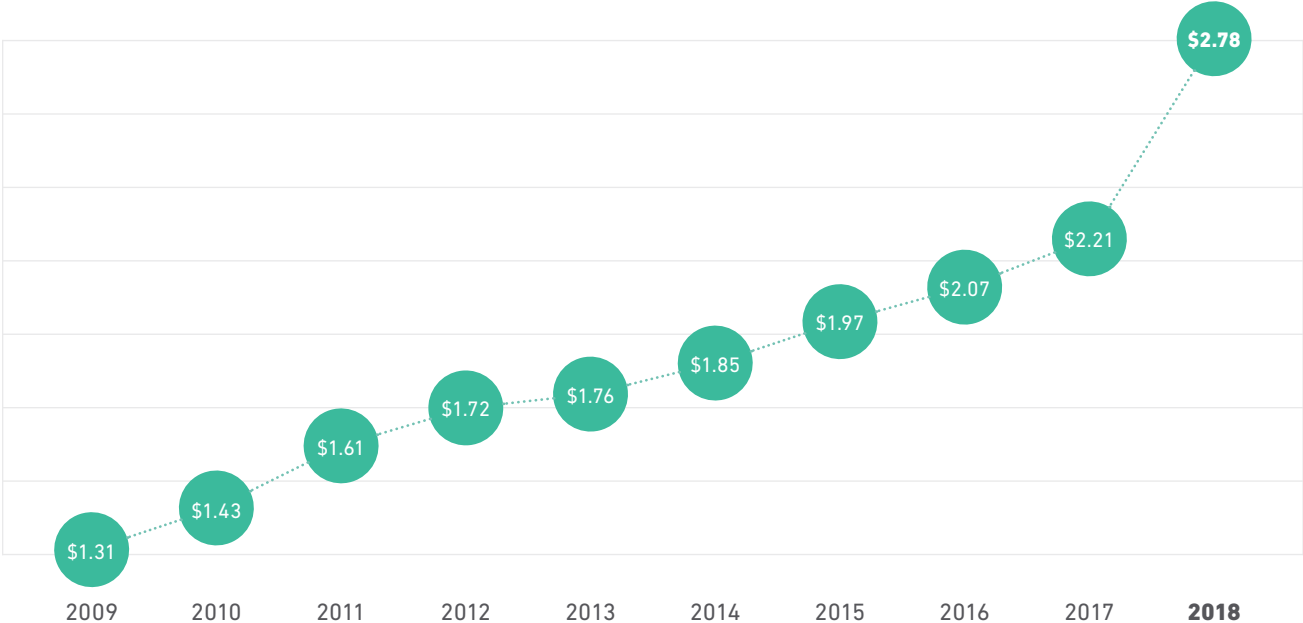


# Financial Highlights

Revenue | CAGR\* — **5.5%**



Earnings Per Share | CAGR\* — **9.7%**



Years Ended February 28 and 29	2018	2017	2016	percentage change	
				2018	2017
Revenues	\$ 249,558	\$ 234,901	\$ 224,725	6.2%	4.5%
Net income	\$ 38,831	\$ 30,921	\$ 29,140	25.6%	6.1%
Earnings per common share	\$ 2.78	\$ 2.21	\$ 2.07	25.8%	6.8%
Net cash provided by operating activities	\$ 46,485	\$ 49,650	\$ 45,064	(6.4)%	10.2%
Capital expenditures, net	\$ 20,630	\$ 13,678	\$ 19,914	50.8%	(31.3)%
Share repurchases	\$ 3,046	\$ 3,387	\$ 6,034	(10.1)%	(43.9)%
Cash dividends paid on common stock	\$ 16,481	\$ 14,852	\$ 13,271	11.0%	11.9%
Per share of common stock	\$ 1.18	\$ 1.06	\$ 0.94	11.3%	12.8%
Return on average shareholders' equity	21.5%	19.0%	19.4%		

As of February 28 and 29	2018	2017	2016	2018	2017
Debt to total capitalization	-%	-%	-%		
Common shares outstanding	13,931,722	13,955,403	13,992,981	(0.2)%	(0.3)%
Stock price per common share	\$ 45.50	\$ 45.00	\$ 35.96	1.1%	25.1%
Market capitalization	\$ 633,893	\$ 627,993	\$ 503,188	0.9%	24.8%
Employees	1,161	1,135	1,109	2.3%	2.2%