

COMPUTER SERVICES, INC. & SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
FY2007 - FY2017

(In thousands, except share data)

YEARS ENDED FEBRUARY 28 AND 29,	2017	2016	2015	2014	2013	2012	2011	2010
ASSETS								
Current assets								
Cash and cash equivalents	\$ 34,552	\$ 17,397	\$ 11,849	\$ 1,078	\$ 499	\$ 8,514	\$ 3,527	\$ 3,281
Accounts receivable	28,249	28,045	25,723	25,962	21,953	21,306	19,018	19,427
Income tax receivable	1,121	78	2,993	538	797	2,444	2,042	-
Prepaid expenses and other current assets	13,143	11,978	10,776	9,628	6,625	6,664	5,933	5,285
Total current assets	77,065	57,498	51,341	37,206	29,874	38,928	30,520	27,993
Property and equipment, at cost								
Land	1,716	1,716	1,716	1,716	1,716	1,716	1,716	1,570
Buildings and improvements	27,909	27,713	27,325	26,860	25,465	25,159	23,911	23,033
Equipment	63,211	61,244	55,941	56,382	53,327	48,750	45,785	45,814
Construction-in-progress	6	-	-	400	33	15	112	-
	92,841	90,673	84,982	85,358	80,541	75,640	71,524	70,417
Accumulated depreciation	(57,421)	(56,018)	(51,903)	(50,106)	(45,545)	(43,299)	(41,516)	(39,560)
	35,420	34,655	33,079	35,252	34,996	32,341	30,008	30,857
Software and software licenses, net of accumulated								
amortization of \$37,016 in 2016 and \$35,467 in 2015	19,778	21,683	17,773	17,963	18,952	15,058	18,245	15,015
Goodwill	60,115	60,115	60,115	60,115	60,115	60,115	48,761	46,761
Intangible assets	6,082	6,390	7,064	8,264	9,374	10,643	1,500	2,171
Other assets	26,709	22,874	19,842	16,120	8,703	7,908	7,088	3,123
Total assets	\$ 225,169	\$ 203,215	\$ 189,214	\$ 174,920	\$ 162,014	\$ 164,993	\$ 136,122	\$ 125,920
LIABILITIES AND SHAREHOLDERS' EQUITY								
Current liabilities								
Accounts payable and accrued expenses	\$ 22,766	\$ 18,709	\$ 18,710	\$ 18,536	\$ 12,979	\$ 15,935	\$ 12,271	\$ 10,955
Deferred revenue	10,281	8,402	9,515	9,430	9,337	9,751	6,575	6,263
Income taxes payable	-	-	-	-	-	-	-	895
Notes payable, current portion	-	-	-	7	60	145	191	138
Deferred income taxes	-	-	-	-	-	-	-	-
Earn-out provision related to acquisition	-	-	-	-	-	-	2,000	2,000
Total current liabilities	33,047	27,111	28,225	27,973	22,376	25,831	21,037	20,251
Notes payable, long-term	-	-	-	-	7	77	3,099	8,340
Deferred income taxes	20,583	18,964	15,547	14,418	13,193	11,902	4,269	1,008
Earn-out provision related to acquisition	-	-	-	-	-	-	-	2,000
Other liabilities	1,589	1,166	1,025	1,198	1,071	1,337	1,014	879
Total liabilities	55,219	47,241	44,797	43,589	36,647	39,147	29,419	32,478
Minority interest	-	-	-	-	-	-	-	-
Shareholders' equity								
Preferred stock; 5,000,000 shares authorized; none issued	-	-	-	-	-	-	-	-
Common stock, no par; 60,000,000 shares authorized; shares issued and outstanding, 13,955,403 as of February 28, 2017 and 13,992,981 as of February 29, 2016	24,409	23,118	21,536	20,316	19,522	18,372	13,648	12,387
Retained earnings	145,541	132,856	122,881	111,015	105,845	107,474	93,055	81,055
Total shareholders' equity	169,950	155,974	144,417	131,331	125,367	125,846	106,703	93,442
Total liabilities and shareholders' equity	\$ 225,169	\$ 203,215	\$ 189,214	\$ 174,920	\$ 162,014	\$ 164,993	\$ 136,122	\$ 125,920

Change in Working Capital

Cash and cash equivalents	\$ 17,155	\$ 5,548	\$ 10,771	\$ 579	\$ (8,015)	\$ 4,987	\$ 246	\$ 1,961
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COMPUTER SERVICES, INC. & SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
FY2007 - FY2017

(in thousands, except share data)

YEARS ENDED FEBRUARY 28 AND 29,	2017	2016	2015	2014	2013	2012	2011	2010
Accounts receivable	204	2,322	(239)	4,009	647	2,288	(409)	3,401
Income tax receivable	1,043	(2,915)	2,455	(259)	(1,647)	402	2,042	-
Prepaid expenses and other current assets	1,165	1,202	1,148	3,003	(39)	731	648	(1,895)
Change in Current Assets	\$ 19,567	\$ 6,157	\$ 14,135	\$ 7,332	\$ (9,054)	\$ 8,408	\$ 2,527	\$ 3,467
Accounts payable and accrued expenses	\$ 4,057	\$ (1)	\$ 174	\$ 5,557	\$ (2,956)	\$ 3,664	\$ 1,316	\$ 1,013
Deferred revenue	1,879	(1,113)	85	93	(414)	3,176	312	881
Income taxes payable	-	-	-	-	-	-	(895)	895
Notes payable, current portion	-	-	(7)	(53)	(85)	(46)	53	97
Deferred income taxes	-	-	-	-	-	-	-	-
Earn-out provision related to acquisition	-	-	-	-	-	(2,000)	-	2,000
Change in Current Assets	\$ 5,936	\$ (1,114)	\$ 252	\$ 5,597	\$ (3,455)	\$ 4,794	\$ 786	\$ 4,886
Change in Working Capital	25,503	5,043	14,387	12,929	(12,509)	13,202	3,313	8,353
	406%	-65%	11%	-203%	-195%	298%	-60%	79%

(in thousands, except share data)

YEARS ENDED FEBRUARY 28 AND 29,	2009	2008	2007
ASSETS			
Current assets			
Cash and cash equivalents	\$ 1,320	\$ 2,249	\$ 3,850
Accounts receivable	16,026	15,922	14,396
Income tax receivable	-	-	-
Prepaid expenses and other current assets	7,180	4,161	3,714
Total current assets	24,526	22,332	21,960
Property and equipment, at cost			
Land	1,320	1,320	1,320
Buildings and improvements	20,264	19,590	19,533
Equipment	47,498	47,978	46,940
Construction-in-progress	2	24	8
	69,084	68,912	67,801
Accumulated depreciation	(40,727)	(38,907)	(36,425)
	28,357	30,005	31,376
Software and software licenses, net of accumulated amortization of \$37,016 in 2016 and \$35,467 in 2015	14,905	14,690	12,439
Goodwill	36,009	31,982	31,797
Intangible assets	1,993	2,291	2,892
Other assets	2,895	5,413	4,481
Total assets	\$ 108,685	\$ 106,713	\$ 104,945

LIABILITIES AND SHAREHOLDERS' EQUITY

Current liabilities			
Accounts payable and accrued expenses	\$ 9,942	\$ 7,380	\$ 8,537
Deferred revenue	5,382	4,713	4,166
Income taxes payable	-	662	457
Notes payable, current portion	41	127	619
Deferred income taxes	-	-	-
Earn-out provision related to acquisition	-	-	-
Total current liabilities	15,365	12,882	13,779
Notes payable, long-term	5,000	9,990	12,787
Deferred income taxes	3,084	948	2,230
Earn-out provision related to acquisition	-	-	-
Other liabilities	1,003	1,067	1,089
Total liabilities	24,452	24,887	29,885
Minority interest	-	437	864
Shareholders' equity			
Preferred stock; 5,000,000 shares authorized; none issued	-	-	-
Common stock, no par; 60,000,000 shares authorized; shares issued and outstanding, 13,955,403 as of February 28, 2017 and 13,992,981 as of February 29, 2016	11,643	11,156	10,846
Retained earnings	72,590	70,233	63,350
Total shareholders' equity	84,233	81,389	74,196
Total liabilities and shareholders' equity	\$ 108,685	\$ 106,713	\$ 104,945

Change in Working Capital

Cash and cash equivalents	\$ (929)	\$ (1,601)	\$ 2,102
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YEARS ENDED FEBRUARY 28 AND 29,	2009	2008	2007
Accounts receivable	104	1,526	354
Income tax receivable	-	-	(308)
Prepaid expenses and other current assets	3,019	447	852
Change in Current Assets	\$ 2,194	\$ 372	\$ 3,000
Accounts payable and accrued expenses	\$ 2,562	\$ (1,157)	\$ 1,845
Deferred revenue	669	547	1,780
Income taxes payable	(662)	205	457
Notes payable, current portion	(86)	(492)	555
Deferred income taxes	-	-	-
Earn-out provision related to acquisition	-	-	-
Change in Current Assets	\$ 2,483	\$ (897)	\$ 4,637
Change in Working Capital	4,677	(525)	7,637
	-991%	-107%	-73%