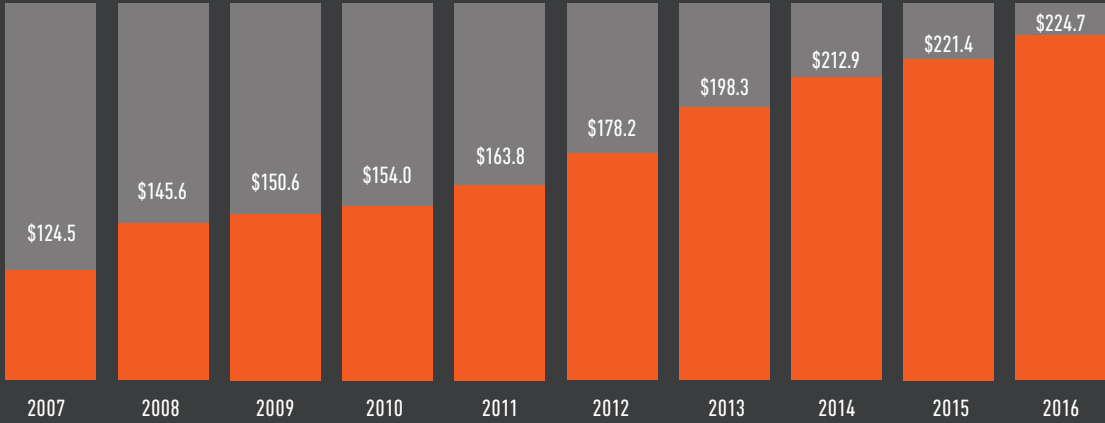


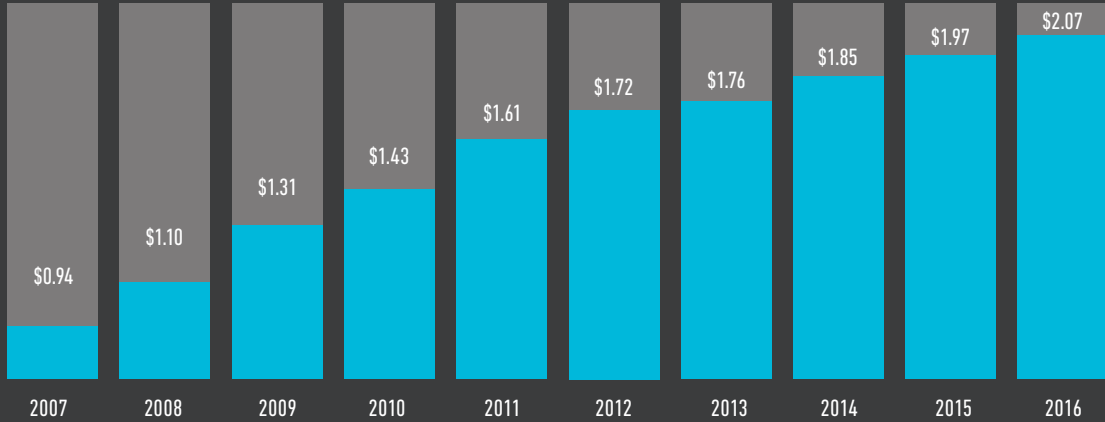
# 2016 Annual Report: Financial Highlights

(in thousands, except share, per share and employee data)

## Revenue (in Millions) | CAGR\* – 7.9%



## Diluted Earnings Per Share | CAGR\* – 9.3%



\*Compound Annual Growth Rate

## Years Ended February 29 and 28,

	2016			Percentage change	
	2016	2015	2014	2016	2015
Revenues	\$ 224,725	\$ 221,385	\$ 212,914	1.5 %	4.0 %
Net income	29,140	27,839	26,656	4.7	4.4
Earnings per common share	2.07	1.97	1.85	5.1	6.5
Net cash provided by operating activities	\$ 45,064	\$ 38,550	\$ 36,625	16.9 %	5.3 %
Capital expenditures, net	19,914	11,407	13,421	74.6	(14.9)
Share repurchases	6,034	5,277	13,242	14.3	(60.1)
Cash dividends paid on common stock	13,271	10,769	8,685	23.2	24.0
Per share of common stock	0.94	0.76	0.60	23.7	26.7
Return on average shareholders' equity	19.4 %	20.2 %	20.8 %		

## At February 29 and 28,

	2016			Percentage change	
	2016	2015	2014	2016	2015
Total debt	\$ -	\$ -	\$ 7	- %	(100.0) %
Debt to total capitalization	- %	- %	- %		
Common shares outstanding	13,992,981	14,110,849	14,227,951	(0.8) %	(0.8) %
Stock price per common share	\$ 35.96	\$ 40.55	\$ 33.25	(11.3)	22.0
Market capitalization	\$ 503,188	\$ 572,195	\$ 473,079	(12.1)	21.0
Employees	1,109	1,094	1,104	1.4	(0.9)